



Northern Trust Fact Sheet

GLOBAL LEADERSHIP, ENDURING PRINCIPLES

Northern Trust Corporation (Nasdaq: NTRS), a financial holding company, is a leading provider of investment management, asset and fund administration, banking solutions and fiduciary services for corporations, institutions and affluent individuals worldwide. For 120 years, Northern Trust has earned distinction as an industry leader in combining exceptional service and expertise with innovative products and technology. For more information, visit www.northerntrust.com.

ABOUT NORTHERN TRUST

- Northern Trust has nearly 13,000 partners serving clients in over 40 countries globally. Thirty-five percent of Northern Trust partners work outside of the United States.
- Based in Chicago, Northern Trust has offices in 18 U.S. states and 16 international locations in North America, Europe, the Middle East and the Asia Pacific region.
- As of December 31, 2009, Northern Trust had
 - \$3.7 trillion in assets under custody
 - \$627 billion in assets under investment management

Business Lines

Personal Financial Services has more than 80 financial centers in 18 states – and is in close proximity to over 50 percent of U.S. millionaire households.

- Northern Trust is the largest personal trust company in the United States as measured by trust assets and serves more than 20 percent of the Forbes 400 Richest Americans as clients.

Corporate & Institutional Services serves clients in over 40 countries from 18 locations – including the newest offices in Melbourne, Abu Dhabi and Stockholm.

- Northern Trust serves 44 percent of the 100 largest pension plans in the United States and 30 percent of the 200 largest pension funds in the United Kingdom.
- Northern Trust is equally strong in the foundation, endowment and health care fund arenas, serving at least 28 percent of the top 50 funds in each of these segments.

Northern Trust Global Investments, one of the world's largest investment managers, serves clients in both the personal and institutional markets. NTGI currently manages \$611 billion on behalf of clients.

- Core strengths in active fixed income, passive index and manager-of-managers strategies.

WHAT THE INDUSTRY SAYS ABOUT US

- **Best Private Bank – North America** (*FT Business Group*)
- **One of America's Most Admired Companies** (*Fortune*)
- **100 Best Corporate Citizens** (*CRO Magazine*)
- **50 Best-Performing American Companies** (*BusinessWeek*)
- **Top 50 Companies for Executive Women** (National Association of Female Executives)
- **50 Out Front for Diversity Leadership** (*Diversity MBA Magazine*)
- **100 Best Companies for Working Mothers** (*Working Mother* – 17th year)
- **One of America's Best 500 Companies** (*Barron's*)